

# **OECS Agricultural Competitiveness Project**

## **Request for Statement of Capability**

### **Project Coordinator**

#### **BACKGROUND**

The Government of Grenada has received a US\$4.0 million loan/credit from the International Development Association (IDA) and International Bank for Reconstruction and Development (IBRD) of the World Bank to implement the OECS Regional Agricultural Competitiveness Project.

The Project Development Objective (PDO) is to “enhance access to markets and sales for competitively selected farmers and fishermen, as well as their Allied Aggregators (AAs) and agro-processors in Grenada. The success of the project will be measured against key indicators.

The project will be evaluated against the following indicators:

- (a) Market Access Compliance Score for participating Farmers and Fishers (FFs) supplying products to their Allied Aggregators (AAs) in accordance with the agreed Business Plans per semester (this Score is a weighted average of the volume complying with the agreed terms of the business plans related to quantities, quality, and timeliness of delivery).
- (b) Percentage increase in the average annual sales of (FFs) participating in strategic alliances under the project.
- (c) Percentage increase in the value of gross sales made by AAs participating in the project to their final buyers.

The project’s approach consists of improving small-scale producers’ access to markets, using the private sector as a vehicle to align smallholder production with market demand in terms of quantity, quality, and timeliness. The main components of the proposed project are based on the need for improving linkages between demand and supply of agricultural, livestock, and fisheries products. The proposed project will support technically feasible, financially viable, economically profitable, and socially/environmentally responsible business plans through a matching grant mechanism. Furthermore, the project will support preparation of competitively selected business plans led by AAs of agriculture and fisheries products. Implementation of these business plans will be supported by intensive Technical Assistance.

## **OBJECTIVE OF THE CONSULTANCY**

The primary responsibility for the Project Coordinator (PC) will be to lead the Project Management Team and the project implementation activities.

## **SCOPE OF WORK**

The project will be implemented by the Ministry of Agriculture and Lands (MoAL) through a Project Implementation Unit (PIU), which will have overall responsibility for the coordination and supervision of the Project. The PIU will be supported by the Project Coordination Unit (PCU), which will be responsible for the Financial Management (FM), procurement and social and environmental safeguards.

## **DURATION OF CONSULTANCY**

The duration of the contract for the Project Coordinator will be 2 years, with the options for renewal based on satisfactory performance.

## **REPORTING REQUIREMENTS**

The successful candidate will report to the Permanent Secretary in the MoA. The PC will submit progress reports to the Permanent Secretary/MoAL and the Coordinator of the PCU on a quarterly basis and to the World Bank bi-annually.

## **QUALIFICATIONS**

### **Education:**

MSc or equivalent degree in Agriculture, Agri-Business, Marketing, Project Management or a related field.

### **Experience:**

- At least 8 years' experience in managing agricultural development activities, including agribusiness and marketing of agricultural commodities;
- At least 3 years project management experience, preferably in projects financed by bi-lateral or multi-lateral donors;
- Experience working in the agricultural sector in the CARICOM will be an asset;
- Experience mobilizing and working with value chain stakeholders on common projects, including building collaborative partnerships and public-private partnerships;
- Experience in leading, team building and supervision of staff;
- The successful candidate must demonstrate good written communication skills.

Interested persons should submit their Statement of Capability entitled:

**Statement of Capability for Project Coordinator –AGRICOM Project**

To:

*The Project Coordinator  
Project Co-ordination Unit  
GCNA Building, Kirani James Boulevard  
ST. GEORGE'S*

[jenlaki@gmail.com](mailto:jenlaki@gmail.com) or [pcugrenada@gmail.com](mailto:pcugrenada@gmail.com)

*The deadline for the submission of Statement of Capability is June 22, 2018*